



## Why partner with Digital Defense?

With the countless security solutions in the market today, you need to stand out. Enhance your portfolio with partner technology that inspires customer confidence.

Digital Defense provides foundational security essentials that proactively locate system vulnerabilities and threats before they are exploited. Since 1999, our reliable, proven technology has helped clients pinpoint weakness across networks and devices and quantify the risk posed to their organization. Through our SaaS platform, Frontline.Cloud™, we deliver feature-rich, client-friendly security solutions, including:

- Frontline Vulnerability Manager™
- Frontline Active Threat Sweep™
- Frontline Web Application Scanning™



## Digital Defense Advantages

**Rapid Monetization:** Service spin-up is quick and painless. This cloud-native system eliminates the cost, startup time, and complexity associated with assessing hybrid environments with multiple management consoles, allowing for immediate ROI.

**Provable Value:** SaaS model minimizes total cost of ownership up to 60% as compared to premise-based tools that employ agents.

**Reputable Technology:** Since 1999, Digital Defense has been a trusted security solutions provider, consistently delivering meaningful innovations to improve our core products.

**Increased Revenue Potential:** Digital Defense solutions provide immediate opportunities to include value-added services such as active threat sweeps, PCI scanning, penetration tests, and more.

**High Customer Satisfaction:** Clients give Digital Defense a 90+ score in customer satisfaction and a Net Promoter Score score of 70.

**Intuitive Partner Portal:** Intuitive and easy navigation with robust training and resources. Access the partner portal anywhere, anytime, on any device.

## Frontline.Cloud Benefits

- **Efficient, scalable,** multi-tenant architecture streamlines administration and maximizes performance.
- **Fast, flexible** SaaS platform operates seamlessly across multi-cloud, on-prem, and distributed architectures.
- **Comprehensive coverage,** identifies and prioritizes vulnerabilities and threats across networks, assets, devices, and web applications.
- **Built for Cloud environments,** fully characterizes hosts, discovers and tracks dynamic and transient assets. Real-time, on-demand scanning results.
- **Low-impact, agentless deployment** performs scanning without interrupting the operation of the devices being assessed.
- **Detailed dashboard reporting** that provides shareable executive-level, at-a-glance reporting with detailed drill-down capability.
- **Prioritized, actionable results** that help organize remediation tasks using proprietary rating scores, network mapping, peer comparison, and robust filtering capabilities.
- **Premium support and service** from client advocates providing technical support, provisioning, and training. Additional service levels available.
- **Streamlined data management,** online vulnerability results, recommended patching procedures, and supporting documentation.
- **Strategic integrations** with leading technology companies that expand functionality and revenue opportunities.

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